

March 23, 2020

Subject: Hammond Power Solutions Inc.- Response to COVID-19 Emergency

Dear Valued Partner:

Hammond Power Solutions Inc. has confirmed through announcements shared today by the Ontario and Quebec governments that, we are deemed an “essential manufacturer”. Although we produce transformers for many essential businesses’ identified in the list of essential services, we have highlighted the most applicable.

Province of Ontario:

<https://s3.amazonaws.com/files.news.ontario.ca/opo/en/2020/03/list-of-essential-workplaces-2.html>

Utilities and Community Services

Section 41. Utilities and Businesses that support the position of utilities and community services, including by providing products, materials and services needed for the delivery of utility and community services:

- a. Waste Collection, Waste/Sewage Treatment and Disposal, operation of landfills, and Hazardous Waste Disposal;
- b. Potable drinking water;
- c. Electricity generation, transmission, distribution and storage;
- d. Natural gas distribution, transmission and storage;
- e. Road construction and maintenance;
- f. Police, fire emergency services including coroner services and pathology services;
- g. Corrections and court services;
- h. Other government services including licenses and permits;

Province of Quebec:

<https://www.quebec.ca/en/health/health-issues/a-z/2019-coronavirus/essential-services-commercial-activities-covid19/#c48422>

Maintenance and operation of strategic infrastructure, including:

- a. The production, procurement, transmission and distribution of energy (hydroelectricity, fossil energies, wind power, wood pellets);
- b. The maintenance in good operating condition of essential public infrastructure such as bridges, municipal buildings, and so on;
- c. Construction, maintenance and the maintenance of essential activities related to public and private infrastructure that may pose a threat to public health and safety (private dams, the management of hazardous and radioactive materials, and so on);
- d. Health services and supply chain, for example, a water treatment plant;
- e. Computer resources (security, maintenance, urgent needs related to the situation);
- f. Data centers.

To the extent that you provide products and support to HPS in its role as a participant in the Critical Manufacturing Sector, we are relying on our partners to have the same exemption in order for HPS to continue its operations during the present emergency. We ask that you factor the information offered in this letter into your assessment of the applicability of government orders and exemptions to your business and operations in fulfilling your contractual commitments, including delivery schedule, to HPS. Please also share this information with your suppliers involved in your support to HPS so that they may do the same. We welcome the opportunity to discuss individual government orders with you.

HPS requires your on-going and immediate communication on any operational changes you may be implementing at this time.

Thank you for the continued support and communication updates. We will get through this together.

Regards,

Larry Bell

Larry Bell

Director of Supply Chain

Hammond Power Solutions Inc.