

595 Southgate Drive, Guelph, Ontario N1G 3W6 Phone: (519) 822-2441 Fax: (519) 822-9701 Web Site: www.hammondpowersolutions.com

March 23, 2020

Subject: Hammond Power Solutions Inc.- Response to COVID-19 Emergency

Dear Valued Partner:

Hammond Power Solutions Inc. have confirmed through U.S. Department of Homeland Security (DHS) that, we are deemed an "essential manufacturer critical to infrastructure". Although we produce transformers for many essential businesses' identified in the list of essential critical infrastructure services, we have highlighted the most applicable.

The Cybersecurity & Infrastructure Agency ("CISA") of the DHS issued, on March 19, 2020, "Guidance on the Essential Critical Infrastructure and National Resilience In COVID-19 Response" (the "CISA Guidance"). The CISA Guidance promotes the ability of certain critical infrastructure sectors "to work during periods of community restriction, access management, social distancing, or closure orders/directives" as "crucial to community resilience and continuity of essential functions" ("Critical Infrastructure Sectors"). Many of HPS's customers are participants in several of these sectors, including:

- o Food and Agriculture
- o Energy
- Water and Wastewater
- Transportation and Logistics
- o Public Works
- o Communications and Information Technology
- o Chemical
- o Defense Industrial Base

https://www.cisa.gov/sites/default/files/publications/CISA Guidance on the Essential Critical Infrastructure Workforce 508C 0.pdf

To the extent that you provide products and support to HPS in its role as a participant in the Critical Manufacturing Sector, we are relying on our partners to have the same exemption in order for HPS to continue its operations during the present emergency. We ask that you factor the information offered in this letter into your assessment of the applicability of government orders and exemptions to your business and operations in fulfilling your contractual commitments, including delivery schedule, to HPS. Please also share this information with your suppliers involved in your support to HPS so that they may do the same. We welcome the opportunity to discuss individual government orders with you.

HPS requires your on-going and immediate communication on any operational changes you may be implementing at this time.

Thank you for the continued support and communication updates. We will get through this together.

Regards,

Larry Bell
Director of Supply Chain
Hammond Power Solutions Inc.